

Thinking About Selling Your Home This Fall or During the Holidays?

As the leaves turn and the holiday season approaches, selling your home can be a rewarding experience. At Lark Realty Group, we believe in turning your home sale into a seamless and successful journey. Here are some valuable tips to help you prepare:

1. Capture the Beauty of Your Garden Now:

Take advantage of the late summer blooms by photographing your garden while it's still vibrant. These photos will showcase your home's exterior at its best and can be used in your listing throughout the fall and winter months.

2. Stage for the Season:

Embrace the cozy, inviting atmosphere of autumn and the holidays. Use warm, neutral colors, and add seasonal touches like pumpkins, autumn wreaths, and holiday decorations. Remember, less is more - keep it tasteful to appeal to potential buyers.

3. Highlight Seasonal Features:

If your home has a fireplace, make it a focal point. Arrange seating to create a cozy gathering spot. Highlight energy-efficient features, such as new windows or a recently serviced furnace, to assure buyers they'll stay warm during the colder months.

4. Enhance Curb Appeal:

Maintain your yard by raking leaves, trimming bushes, and planting autumn flowers like mums. A well-kept exterior makes a strong first impression, even as the seasons change.

5. Plan Holiday Showings Strategically:

While some may think the holidays are a challenging time to sell, it can be advantageous. Buyers during this season are often more serious. Plan showings around key dates and ensure your home is clean, decorated, and welcoming.

At Lark Realty Group, we specialize in personalized service and exceptional client experiences. Our team is dedicated to helping you sell your home efficiently and profitably, no matter the season.

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Top 10 Tips for Home Sellers! Scan the QR Code for Your Free Guide!



ADAM **GOLDSTEIN:**

The Folk Alchemist Behind Avourneen



ome watch Washington Park resident Adam Goldstein, the musical genius behind Irish folk band Avourneen, perform a full cover of Bob Dylan's seminal 1974 album "Blood on Tracks" at Swallow Hill on November 3.

"We've performed this show many times before, and it's become a kind of an artistic tradition for us," he explains.

For Adam, the neighborhood has been an integral part of his life since his teenage years, having grown up going to Stella's Coffee Haus, and buying instruments and other musical odds and ends from the Denver Folklore Center.

Adam began playing guitar when he was 13 years old, saying how the instrument has been "a constant companion and confidant" for him. His humble beginnings dabbling in folk and rock and roll eventually led Adam to branch out and pursue his passion for Celtic music with his band, Avourneen.

Fast forward 10 years, and the band is still going strong, having played gigs across Colorado and the Western United States.

"The Bob Dylan show represents a fusion of my broader folk interests with the musical roots that have been so important to me since I was a kid," Adam shares of his upcoming Swallow Hill performance.

While Adam wows on the guitar, bouzouki, and banjo, he is accompanied by band members, CL Morden, who plays fiddle and has been a part of the band since the beginning, and Alice Alister, who has gifted her contributions on bass for over five years. For the Dylan performance, Avourneen will feature two additional guest musicians: drummer Christopher Rose and cellist Katie Burns.

"Traditional Irish music has definitely steered the artistic course of Avourneen," Adam explains,



from French Impressionism to rock and roll to Frank Zappa."

Avourneen often performs gigs at community centers and recently played a summer kickoff event at JCC Denver, a place that Adam shares a deep family history with.

"I'm a former history major, so any music that links musicians and listeners alike to the past has always held an appeal for me," Adam shares.

He hopes "that the music of Avourneen will turn audience members on to the rich and deep history of Irish music and its many offshoots."

Purchase your tickets to Avourneen today!

https://swallowhillmusic.org/ event/avourneen-performs-bobdvlans-blood-on-the-tracks/



